



klöckner pentaplast

The Klöckner Pentaplast Group is a global leader in providing packaging, printing, and specialty solutions serving the pharmaceutical, medical device, food, beverage, and card markets among others. With a broad portfolio of rigid plastic films and services powered by innovation, kp plays an integral role in the customer value chain by marketing and protecting product integrity, safety, consumer health, and, ultimately, brand reputation.

Founded in 1965, Klöckner Pentaplast has grown from its initial facility in Montabaur, Germany, to current operations in 12 countries with 18 production sites. The company has sales of over €1,191 billion and employs more than 3,000 people committed to serving customers worldwide. The Klöckner Pentaplast Group is wholly owned by an investor group led by SVP Global. For more information, visit our web site at www.kpfilms.com.

Director, Development – Packaging & Specialties/Americas

Your Job

- ▶ responsible for design, development, and architectural review of new technologies within the Packaging & Specialties markets in the Americas
- ▶ primary scope is to manage all aspects of product developmental in this business unit, including resource planning and budgeting
- ▶ relies on experience and judgement to plan and accomplish goals and ensures technology & innovation activities will maintain kp's competitive position and profitability

- ▶ serve as the Innovation & Technology business partner for the defined regional business unit, primarily food packaging, consumer packaging, credit card films, print films and construction films
- ▶ builds strong relationships with internal and external partners to drive technical creativity as source for innovation
- ▶ responsible for the development of packaging solutions based on polymeric films
- ▶ lead the innovation chain from idea generation to the actual launch of a new product or application, in accordance with defined kp innovations processes
- ▶ manage the business unit's R&D portfolio according to kp's mid and long-term needs
- ▶ collaborates with and maintains an effective interaction with regional business managers and strategic business development units
- ▶ responsible for driving growth through open innovation with both internal and external partners, especially focusing on customers
- ▶ identify and promote opportunities for growth beyond actual solution portfolio
- ▶ manage the day-to-day operations of this technology & innovation group, stewarding the region's T&I budget, and directing the conception and preparation of project development plans
- ▶ monitor technological trends and be responsible for foresight and future portfolio extensions and product development
- ▶ drive consistent processes, including competitive assessments, design reviews, and otherwise mentor business for technical process improvement
- ▶ oversee intellectual property management strategy to ensure designs are robust, protected and provide competitive advantages compared to the competition
- ▶ effectively lead the team by providing a clear vision and motivation to a team so they work together toward the same goal; understand the talents and temperaments of each individual and effectively motivate each person to contribute individually their best toward achieving the group goal
- ▶ guide teams to connect successfully with key customers to proactively develop leading edge solutions



klöckner pentaplast

Your Profile

- ▶ Degree should be in Packaging Engineering, Mechanical, Chemical Engineering or Chemistry (PhD, MS preferred)
- ▶ 5 years (recent) leadership of technically focused team, preferably in the Packaging industry
- ▶ relevant industry experience – plastic films manufacturing, food packaging, consumer packaging and/or card applications
- ▶ Experienced in Six Sigma+Lean (Greenbelt); organizational/project management skills
- ▶ significant experience in international markets
- ▶ analytical; judgment (problem identification and solving)
- ▶ collaboration skills (international environment)
- ▶ ability to learn/act quickly; assertive
- ▶ communication proficiency; German language fluency a plus
- ▶ technical capacity
- ▶ strategic thinking
- ▶ business acumen
- ▶ kp Leadership Qualities
- ▶ initiative
- ▶ international travel

Your Benefits

- ▶ there will be an intense job training regarding all issues such as products, applications and manufacturing technology
- ▶ challenging and diversified job within a dynamic and international team
- ▶ FLSA Status: Exempt // Salary/Labor Grade: SG17 // EEO Job Code: Professional
- ▶ main place of work at site Gordonsville, VA, USA

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. While performing the duties of this job, the employee is occasionally required to stand; walk; sit; use hands to finger, handle, or feel objects, tools or controls; reach with hands and arms; climb stairs; balance; stoop, kneel, crouch or crawl; talk or hear; taste or smell. The employee must occasionally lift and/or move up to 25 pounds. Specific vision abilities required by the job include close vision, distance vision, color vision, peripheral vision, depth perception, and the ability to adjust focus.

Work environment characteristics described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. While performing the duties of this job, the employee is not exposed to weather conditions. The noise level in the work environment is usually moderate.

Have we piqued your interest? We look forward to receiving your application with your salary expectations and your possible start date.

Your point of contact
Mrs. Morris
J.Morris@kpfilms.com
+1.540.832.1440

Klöckner Pentaplast of America, Inc.
Human Resources
P.O. Box 500
3585 Klöckner Road
Gordonsville, VA 22942 USA